Four Goals of Misbehaviour

The Child's Goal	Parent Feels	Parent Reacts	Child's Response	Child's Belief Behind the Behaviour	Hat Message	What the parent can do	
Undue Attention (to keep others busy or to get special service)	AnnoyedIrritatedWorriedGuilty	Reminding Coaxing Doing things for the child he/she could do for him/herself	Stops temporarily, but later resumes same or another disturbing behaviour	I count (belong) only when I'm noticed or getting special service I am only important when I'm keeping you busy with me	Notice me, involve me.	I will be available to spend some time with you when I am finished here. Redirect by assigning a task so the child can gain useful attention	 Avoid special service Plan special time Set up routines Use problem solving Encourage family meetings Touch without words Ignore Set-up non-verbal signals
Misguided power (to be the boss)	ProvokedChallengedThreatenedDefeated	Fighting Giving in Thinking " You can't get away with it" "I'll make you" Wanting to be right	 Intensifies behaviour Defiant compliance Feels s/he's won when parent is upset Passive power 	I belong only when I'm boss, in control or proving no one can boss me "You can't make me"	Let me help, Give me choices	Redirect to positive power by asking for help Offer limited choices Don't fight and don't give in Decide what you will do Withdraw from the conflict (drop the rope)	Be firm and kind Act, don't talk Let routines be the boss Leave and calm down (your own positive time out) Develop mutual respect Set reasonable limits Follow-through Encourage Use family meetings
Revenge (to get even)	Hurt Disappointed Disbelieving Disgusted	Retaliating Getting even Thinking: "How could you do this to me?"	Retaliates Intensifies Escalates the same behaviour or chooses another weapon	I hurt others as I feel hurt I can't be liked or loved	Help me, I am hurting Acknowledge my feelings	Acknowledge hurt feelings Avoid feeling hurt Avoid punishment and retaliation Build trust (what messages are you sending)	 Use reflective listening Share your feelings Make amends Show that you care Act, don't talk Encourage strengths Put kids in the same boat Use family meetings
Assumed Inadequacy (to give up and be left alone)	DespairHopelessHelplessInadequate	 Giving up Doing for Over helping 	 Retreats further Passive No improvement, no response 	I can't belong because I'm imperfect, so I will convince others not to expect anything of me I am helpless and unable It is no use trying because I won't do it right	Show me small steps Celebrate my successes	 Break tasks down into small steps Stop all criticism Encourage any positive attempt Have faith in child's ability Focus on assets Don't give up 	 Set up opportunities for success Teach skills/show how, but don't do for Enjoy the child Build on his interests Encourage, encourage, encourage Use family meetings

Adapted from: Positive Discipline for Preschoolers. Jane Nelsen, N.Y., Ballantine Books, 1996.